Solution Overview
SAP Customer Checkout with
SAP Rusiness One

Challenges

Solution

Key benefits

At a glance



Challenges	Solution	Key benefits	At a glance

Central Overview of Sales Data

Central Overview of Sales Data

Cash and card payments, transactions and invoicing: POS systems need to be versatile and to simplify workflows. Direct connections to inventory control systems offer extra benefits, such as detailed real-time analyses.

When an item arrives, it can go on sale immediately. In the fast-moving retail sector, planning for purchasing must be precise to prevent bottlenecks. Real-time IT systems that combine information from outlets with your supply chain management make this possible. You can evaluate your data at any time and know exactly how much to order and which products are particularly profitable.

Many companies use SAP® Customer Checkout, based on the SAP Business One ERP system, to control their POS system. The solutions set standards of flexibility and functionality. They cover all basic functions and also permit ad-hoc analyses.

SAP Customer Checkout covers all basic functions and also permits ad-hoc analyses.



Challenges	Solution	Key benefits	At a glance

Simplifying Sales

Simplifying Sales

Flexible - Around the World

SAP Customer Checkout gives your sales staff all the information they need. Customers can pay in cash, with standard EC and credit cards or vouchers – either at stationary cash registers or via staff members' hand-held tablet PCs. Special offers like discounts, loyalty cards and apps are easy to integrate in your Point of Sale application.

You can also personalize your sales system. The solution recognizes regular customers by their customer number or by scanning a QR code directly on smartphones or tablets. You can print receipts as usual, with any type of printer.

At wrap-up time, the solution produces a detailed overview of the balance of cash, card payments and vouchers. Potential differences are easy to detect, investigate and trace.

SAP Customer Checkout helps you with:

- Merchandise sales and returns
- · Cashing up and daily accounts
- Discount and voucher management
- · Payment with cash, cards and vouchers
- Integration of customer orders (down payments, invoices)
- · Loyalty management



Challenges	Solution	Key benefits	At a glance

Simplifying Sales

Flexible - Around the World

Flexible - Around the World

SAP Customer Checkout can be installed on all standard cash register infrastructures. The solution is optimized for use with SAP ERP systems, for example SAP Business One.

You have access to the data, anytime and anywhere. Even if your Internet connection goes down, your employees can continue working normally. The invoice data is saved and sent to the ERP system as soon as the connection is available again.

The software is available in different country and language versions.

Your benefits:

- · Simple installation
- Automatic updates
- Supplementary plug-ins for special requirements

You have access to the data, anytime and anywhere. Even if your Internet connection goes down, your employees can continue working normally.



Challenges Solution **Key benefits** At a glance

One Click from the POS to the ERP system

One Click from the POS to the ERP system

SAP Customer Checkout can be used as a standalone solution. However, its special advantages really come into play when combined with the SAP Business One ERP system. This pools all of your information in one location. When products or prices change, outlets can be notified immediately.

Real-time reporting

Transactions are transmitted directly to warehouse management and accounting. How much revenue did a specific event, product or an individual customer generate? Your employees can find out with just a few clicks. For example, this helps you boost sales with targeted measures. You can analyze the data on the same day.





Challenges Solution Key benefits At a glance

Summary

SAP Customer Checkout covers all Point of Sale requirements, from sales to discount campaigns. The latest sales figures are always available for detailed analyses, reports and forecasts. Based on detailed customer data, you can boost your sales with targeted measures.

Challenges

- · Detailed analysis of sales figures
- · Simplifying payments
- · Facilitating all payment methods

Solution

- · Link cash register data with the ERP system
- · Create lean and user-friendly processes
- · Automatic maintenance and updates

Key benefits

- · Analyze point of sale data in real time
- Generate up-to-minute reports at the push of a button
- Benefit from minimal implementation and operating costs
- · Use multi- and omni-channel retailing
- Extend and adapt the solution flexibly

Further information

Contact your SAP representative for more information or send an e-mail to:

customer.checkout@sap.com

Visit us online at:

www.sap.de/customer-checkout



© 2014 SAP SE or an SAP affiliate company. All rights reserved.

No part of this publication may be reproduced or transmitted in any form or for any purpose without the express permission of SAP SE or an SAP affiliate company.

SAP and other SAP products and services mentioned herein as well as their respective logos are trademarks or registered trademarks of SAP SE (or an SAP affiliate company) in Germany and other countries. Please see http://www.sap.com/corporate-en/legal/copyright/index.epx#trademark for additional trademark information and notices. Some software products marketed by SAP SE and its distributors contain proprietary software components of other software vendors.

National product specifications may vary.

These materials are provided by SAP SE or an SAP affiliate company for informational purposes only, without representation or warranty of any kind, and SAP SE or its affiliated companies shall not be liable for errors or omissions with respect to the materials. The only warranties for SAP SE or SAP affiliate company products and services are those that are set forth in the express warranty statements accompanying such products and services, if any. Nothing herein should be construed as constituting an additional warranty.

In particular, SAP SE or its affiliated companies have no obligation to pursue any course of business outlined in this document or any related presentation, or to develop or release any functionality mentioned therein. This document, or any related presentation, and SAP SE's or its affiliated companies' strategy and possible future developments, products, and/or platform directions and functionality are all subject to change and may be changed by SAP SE or its affiliated companies at any time for any reason without notice. The information in this document is not a commitment, promise, or legal obligation to deliver any material, code, or functionality. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates, and they should not be relied upon in making purchasing decisions.

